

# Panorama Investments

# Purpose of this Additional Information and Terms Booklet ('Booklet')

This Booklet provides you with more information about Panorama Investments.

This Booklet is designed to be read in addition to the Investor Guide for Panorama Investments. If you don't have a copy of the Investor Guide, ask your adviser or contact us for a copy.

This Booklet is important because it includes the following information that is in addition to the information in the Investor Guide:

- > detailed information about how to use Panorama Investments
- > additional information on fees and tax
- > Anti-Money Laundering and Counter-Terrorism Financing and Sanctions obligations
- > the Terms and Conditions, and
- > Direct Debit Request Service Agreement.

## Updates to this Booklet

Information in this Booklet is subject to change. The latest version of this Booklet is available at [panorama.com.au](http://panorama.com.au). Information that is not materially adverse may be communicated via a notice to you or to your adviser or by updating information available through the online service [panorama.com.au](http://panorama.com.au). You can obtain the updated information at any time by visiting [panorama.com.au](http://panorama.com.au) or contacting your adviser, who can provide you with a copy of any updated information free of charge.

## About the Administrator

BT Portfolio Services Ltd ABN 73 095 055 208 operates and administers Panorama Investments, which is an investor directed portfolio service. In this Booklet, BT Portfolio Services Ltd is referred to as 'the Administrator', 'us', 'we' or 'our'. We issue this Booklet and the Investor Guide in Australia.

## Role of BT Funds Management Limited

When you open an account in Panorama Investments, we will open an account in BT Cash on your behalf ('your BT Cash Hub'). Your BT Cash Hub will be the transaction account for your account in Panorama Investments. BT Cash is issued by BT Funds Management Limited ('BTFM') ABN 63 002 916 458. You should read the BT Cash Product Disclosure Statement ('BT Cash PDS') before investing in Panorama Investments.

## Role of Westpac Financial Services Ltd

Westpac Financial Services Ltd ('WFSL') ABN 20 000 241 127 is the responsible entity of BT Managed Portfolios ARSN 604 066 686, a managed investment scheme that may be available to you through Panorama Investments. The BT Managed Portfolios Product Disclosure Statement ('BT Managed Portfolios PDS') contains important information about BT Managed Portfolios which you should consider before investing in that scheme through Panorama Investments. For further information on whether BT Managed Portfolios is available to you, and for a copy of the BT Managed Portfolios PDS, please contact us or your adviser. You should read the BT Managed Portfolios PDS before investing.

## Role of Westpac

The Administrator, BTFM and WFSL are subsidiaries of Westpac Banking Corporation ('Westpac') ABN 33 007 457 141. Westpac also provides the Westpac payment services connected to BT Cash as set out in the BT Cash PDS. Apart from any interest you may have in Westpac term deposit products or Westpac securities acquired through Panorama Investments, an investment in, or acquired through, Panorama Investments is not an investment in, deposit with or any other liability of Westpac or any other company in the Westpac Group. As with all investments, investments in Panorama Investments are subject to investment risk, including possible delays in repayment of withdrawal proceeds and loss of income and principal invested. Neither Westpac nor any other company in the Westpac Group stands behind or otherwise guarantees the capital value or investment performance of your investment in Panorama Investments.

## Eligibility

Panorama Investments is available only to investors who receive the Investor Guide in Australia, whether in hard copy or electronically. If you are outside Australia, you should obtain advice about any local restrictions that apply before investing in or transacting through Panorama Investments and you must appoint an Australian resident attorney to act on your behalf.

You must have a relationship with the Distributor or an authorised adviser in order to start using Panorama Investments. If the relationship ends, the terms and conditions applicable to your account may change, including that you may (but not necessarily will) be charged higher fees and the investment options available to you may change. Your account may, in some circumstances, be closed. Refer to 'What will happen if you no longer have an authorised adviser?' in the 'Communications' section of the Investor Guide for more information.

## Australian Financial Services Licences

The Australian Financial Services Licence ('AFSL') numbers of the AFSL holders identified in this Booklet are as set out in the table below:

AFSL Holder	AFSL number
BT Portfolio Services Ltd	233715
Westpac Banking Corporation	233714
BT Funds Management Limited	233724
Westpac Financial Services Ltd	233716

## General information only










The information in this document is general information only and doesn't take into account your personal objectives, financial situation or needs. Therefore, before acting on the information, you should consider the appropriateness of the information having regard to your objectives, financial situation and needs.

Before making any investment decision, you should obtain and consider the relevant product disclosure statement or other disclosure documents for the products you choose to access through Panorama Investments.

## Definition of 'business day'

In this Booklet, 'business day' means a day other than a Saturday or Sunday on which banks are open for general banking business in Sydney.

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# Features

This section provides more information on investing and transacting through Panorama Investments.

## Applying for an account

### Becoming an investor in Panorama Investments

You become an investor in Panorama Investments at the later of when we accept your application and when we receive the initial deposit into your account. We reserve the right to reject your application and/or your initial deposit.

Each person named as an account holder on an application for a Panorama Investments account will need to approve the application before it can be accepted and the account opened.

## Transacting with your BT Cash Hub

When your account is opened, we will open your BT Cash Hub and hold it for you on trust as part of your account. Your BT Cash Hub facilitates many of the transactions that can be performed on your account.

When you deposit amounts into your account, the proceeds will be invested into your BT Cash Hub. When you request payments from your account, these will be withdrawn from your BT Cash Hub. Your BT Cash Hub is also used to settle your managed fund, BT Managed Portfolios, listed security or term deposit transactions.

If you choose to access insurance cover through Panorama Investments, any premiums are also paid from your BT Cash Hub when they fall due.

You can request deposits and payments through the Panorama website or mobile application ('mobile app'). Please note that if your adviser submits deposit or payment requests on your behalf, your adviser can currently only submit these through the Panorama website.

Deposit and payment requests can be made at any time. However, we may not be able to process some requests on the same business day if they are submitted after 5.00pm (Sydney time). Where a deposit or payment request is made after 5.00pm (Sydney time), it may be processed on the following business day.

For some of your deposits, such as cheques and direct debits from other accounts, there may be a clearance period (which is generally up to 2 business days for direct debits and 3 business days for cheques) before they are available in your account for you to access.

Payments from and deposits to your account can be made as a one-off, a one-off scheduled for a future date or as a recurring transaction.

In some circumstances, such as if BT Cash becomes illiquid or has withdrawal restrictions, it may take longer to process your payment requests.

## Service interruptions

While we try to ensure our online services are available 24/7, there may be times when they're not available.

If our online services are not available, you may contact us during business hours on 1300 881 716 to discuss account information (however, we will not be able to perform transactions on your behalf). In times of service interruptions, statements or reports may be provided to you via email.

If our online services aren't available, we are not responsible for any loss because you were unable to perform transactions during that time.

## Customise your account functionality

### Who can transact on your account

You or your adviser may be the primary authorised user of your account to perform transactions. If you are the primary authorised user of your account, you issue instructions to perform investment and cash transactions and the adviser linked to your account will have view-access. The adviser will be able to carry out certain functions if you require assistance such as initiating asset transfers, certain SMSF functionality and inputting advice fees agreed with you for advice and related services.

If your adviser is the primary authorised user of your account, their access is first set up during your account application and will need to be approved by you and any other account holders. If you select your adviser as the primary authorised user, you can give your adviser the authority to either:

- > transact only on your linked account(s), or
- > transact on any payee, biller and linked account saved online.

If your adviser is the primary authorised user of your account, your adviser will submit investment transactions online on your behalf. They can also manage your details – including keeping your address and contact details up to date. The exceptions to this are your email address and primary mobile phone number (the mobile phone number used for SMS security codes). This number and your email address cannot be changed by your adviser – only by you.

If you are invested in Tailored Portfolios, your adviser's dealer group or your managed discretionary account ('MDA') provider can also provide instructions to us in relation to your account.

### **'Any to sign' transacting**

Where there are multiple account holders (for example a joint account) or signatories (for example a company account) linked to your account, any one of them can transact (such as by making payments, adding billers or payees, requesting deposits or changing account contact details) without the permission of the other account holders or signatories.

## **Online and transaction security**

You are responsible for the use and security of your online password. You must not disclose it to any other person including your adviser.

We use your mobile phone number to help keep your account secure. Some transactions will require an SMS security code to be confirmed online before the request can be submitted. This occurs, for example, when you change your payment limits.

### **Updating your mobile number**

If your mobile phone number changes please call us to change it, otherwise you will not be able to continue performing transactions.

### **Adding billers, payees and linked accounts**

When you (and any other account holders or signatories) add billers, payees and linked accounts, their details can be saved online so they can be viewed and transacted on at a later date. Only you and other account holders or signatories can amend saved billers, payees and linked accounts.

## **Closing your account**

You can close your account at any time by instructing your adviser or the Administrator in writing. Any investments you have must be sold, transferred, redeemed or broken by you or your adviser before you instruct us to close your account. However, there may be delays in closing your account if the underlying investments can't be sold or realised immediately (for example, the notice period applying to term deposits or where there are restrictions on withdrawals from a managed fund, BT Managed Portfolios or where a managed fund prices infrequently or where there are restrictions). Please refer to the disclosure documents relating to your underlying investments for further information.

Once all your investments are redeemed or sold, your account balance (less any fees and costs) from your BT Cash Hub will usually be deposited into your primary linked account within 2 business days.

Closing your account may take up to 36 calendar days depending on the time it takes to receive the proceeds for all your investments. In exceptional circumstances,

such as where an investment is illiquid or has withdrawal restrictions, it may take longer to close your account.

We will not charge a fee to close your account, however you are responsible for any costs, tax, transaction fees or government duty consequences of investing in or exiting Panorama Investments. You are also responsible for applicable fees in respect of the investments in your account. You should refer to the disclosure documents for your underlying investments for further details about such fees and costs.

If you close your account you may lose any insurance cover you currently have linked to your account. You can continue your insurance cover, without underwriting, by applying within 30 days from the closure of your Panorama Investments account. Please refer to the BT Protection Plans Product Disclosure Statement and Policy Document for more information. Before closing your account you should speak to your adviser about the impact this could have on your insurance entitlements.

We reserve the right to close your account if an initial deposit is not received, or the account has been inactive and does not have a positive account balance.

## **Privacy Statement**

### **Why we collect your personal information**

We collect personal information from you so that we can provide you with products or services, and manage your products or services. We may also use your information to comply with legislative or regulatory requirements in any jurisdiction, prevent fraud, crime or other activity that may cause harm in relation to our products or services and to help us to run our business. If you do not provide all the information we request, we may no longer be able to provide a product or service to you.

### **How we collect your personal information**

We may collect your information from many places including correspondence with you or your adviser, our telephone calls with you or you using our website, mobile app or emailing us. We may also collect your information from other members of the Westpac Group or from a service provider engaged to do something for us or another member of the Westpac Group. Our service providers typically include custodians, investment administrators, information technology advisers, mail-houses, auditors, legal advisers and consultants.

# Features

## Disclosing your personal information

We may disclose your personal information to other members of the Westpac Group, anyone we engage to do something on our behalf such as a service provider, other organisations that assist us with our business, the distributor and any person who acts on your behalf in relation to your investment (such as your adviser, your adviser's dealer group, MDA provider or accountant). We may disclose your personal information to an entity which is located outside Australia. Details of the countries where the overseas recipients are likely to be located are in the BT Privacy Policy. As a provider of financial services, we have obligations to disclose some personal information to government agencies and regulators in Australia, and in some cases offshore. We are not able to ensure that foreign government agencies or regulators will comply with Australian privacy laws, although they may have their own privacy laws. By using our products and services, you consent to these disclosures.

## Other important information

We are required or authorised to collect personal information from you by certain laws. Details of these laws are in the BT Privacy Policy.

The BT Privacy Policy is available at [bt.com.au](https://bt.com.au) or by calling 1300 881 716. It covers:

- > how you can access the personal information we hold about you and ask for it to be corrected;
- > how you may complain about a breach of the Australian Privacy Principles, or a registered privacy code and how we will deal with your complaint; and
- > more detail on how we collect, hold, use and disclose your personal information.

The BT Privacy Policy will be updated from time to time.



# Additional information on investments

## Your BT Cash Hub

Your account balance in your BT Cash Hub represents your interest in BT Cash. If you invest in BT Managed Portfolios, managed funds or listed securities, your BT Cash Hub has a minimum required balance of \$2,000. This minimum required balance will also apply when these investments are held within a Tailored Portfolio. This is to ensure you have sufficient money available to cover costs such as fees, government duty, corporate actions and any other payments. Once the minimum required balance applies in respect of your account, it will continue to apply even if you no longer hold BT Managed Portfolios, managed funds or listed securities.

Generally, one-off investment transactions and withdrawals will not be processed if there are not enough funds available in your BT Cash Hub to maintain the minimum required balance in your BT Cash Hub. However, we may, at our discretion, settle certain transactions as described in clause 9 of the 'Terms and Conditions' section of this Booklet.

To help you meet your payments and maintain the minimum required balance, your investments will be sold down in accordance with one of three drawdown strategies. For further information, refer to 'Drawdown strategies' in the 'Additional information on investments' section and clause 6 of the 'Terms and Conditions' section of this Booklet.

## Term deposits

Panorama Investments offers a range of term deposits with a selection of rates and terms and a low minimum of \$5,000 per term deposit. Term deposits can be purchased online at any time using your account balance in your BT Cash Hub. We will hold your term deposits on trust for you in your account.

Requests to invest in term deposits can be completed online at any time. However, we may not be able to process the request on the same business day if it is submitted after 5.00pm (Sydney time). Where a request is made after 5.00pm (Sydney time), it may be processed on the following business day and will receive the rate and terms applicable on that day.

You should obtain and consider the applicable terms and conditions for the term deposit before making any investment decision. Early withdrawal of term deposits may result in a reduction in the rate applicable to your

term deposit and/or a waiting period before your term deposit is paid to you. Refer to the relevant term deposit terms and conditions for more information.

We may, at our discretion, deal with your term deposits in certain circumstances as described in clause 6 of the 'Terms and Conditions' section of this Booklet.

## Managed funds and BT Managed Portfolios<sup>1</sup>

### Quick guide to investing in managed funds and BT Managed Portfolios:

You should obtain a copy of the product disclosure statement for the investment option you wish to invest in. This will contain the relevant details you should consider before making a decision about whether to invest and includes fees and other relevant information.

- > The BT Managed Portfolios PDS is available, without charge, by contacting your adviser or by logging on at [panorama.com.au](http://panorama.com.au).
- > You can obtain copies of the product disclosure statements for the managed funds available to you through Panorama Investments, free of charge on request from your adviser or by contacting us.

Read the relevant product disclosure statement carefully before deciding to invest. Once you've selected your investment option/s, your investment instructions can be placed online and the Administrator will invest in BT Managed Portfolios or a selected managed fund on your behalf.

### How to invest in and withdraw from managed funds and BT Managed Portfolios

Instructions to apply to invest in or withdraw from a managed fund or BT Managed Portfolios can be provided to us online at [panorama.com.au](http://panorama.com.au). If we receive a completed and valid transaction instruction (for either an investment or withdrawal):

- > for BT Managed Portfolios – before 10.00am (Sydney time) on any business day, your instruction will generally be processed on the same business day.
- > for a managed fund – before 11.00am (Sydney time) on any business day, your instruction will generally be placed with the fund manager on the same business day.

<sup>1</sup> Managed funds and BT Managed Portfolios may not be available to every investor. You can obtain a list of the investments available to you from your adviser or by contacting us.

## Additional information on investments

The time it then takes the responsible entity of the managed fund or BT Managed Portfolios to process your transaction, and the price at which your transactions are processed, will vary depending on:

- > the administration requirements of the relevant manager.
- > the pricing frequency of the managed fund.
- > market liquidity and volatility of the underlying assets in a managed fund or managed portfolio option.

Instructions may be placed online to apply to withdraw only a part of your investment in a managed fund or managed portfolio. However, instructions to withdraw more than 90% but less than 100% of the total value of a managed portfolio or managed fund will result in you needing to close the managed portfolio or managed fund investment, or reduce the requested withdrawal amount to below 90% of the current value of the managed portfolio or your interest in the managed fund.

A later instruction may not be processed by us until the transactions to implement the earlier instruction have been completed.

There may be delays in applying for or withdrawing from a managed fund or managed portfolio investment - for example, if a managed fund or managed portfolio is suspended or there are delays in selling some assets. For further information, refer to the relevant product disclosure statement.

The Administrator does not accept any responsibility or liability for any movement in asset prices or costs as they relate to any delay in investing or withdrawing from a managed fund or BT Managed Portfolios and makes no representation on the suitability of those investments either generally or in your particular personal circumstances.

### Distribution reinvestments

Any distributions you receive in respect of a managed fund will be paid in cash into your BT Cash Hub when we receive them from the relevant fund manager. Where you or your adviser (on your behalf) has nominated for your distributions in respect of a managed fund to be used to acquire new units in that managed fund (in circumstances where the Administrator chooses to allow it), the cash will be reinvested in the relevant managed fund generally on the same business day or the following business day after the distributions are paid to your BT Cash Hub. The unit price at which distributions are reinvested may differ from the price that would apply if you participated directly in the fund manager's distribution reinvestment plan. The Administrator will apply the most recent nominated distribution option for a fund prior to a cut-off date determined by the Administrator. This cut-off date will be prior to the distribution date for the relevant fund in order to allow time for the processing of your nomination. If you change your nomination after the cut-off date the new nomination will only take effect for future distributions.

Where you have nominated for your distributions to be reinvested, any distributions in respect of units you acquire after the cut-off date will not be eligible for reinvestment and will be kept as cash in your BT Cash Hub. Please note, the nomination will apply to all future distribution payments and your next distribution payment will therefore be reinvested.

Please also note if you don't provide us with your Tax File Number ('TFN') or if you are a non-resident for tax purposes, your distributions will be paid into your BT Cash Hub, less any applicable withholding tax, and you will not be able to reinvest your distributions.

### Regular investment plans

Our regular investment plan allows you to make automated regular investments from your BT Cash Hub into existing managed portfolios, Tailored Portfolios or managed funds. Your regular investment plan commencement date must be a future business day and it will generally be processed on that business day. If your regular investment plan scheduled transaction falls on a non-business day, the Administrator will generally process your plan on the next business day.

If you decide to fully withdraw from a managed fund, managed portfolio or Tailored Portfolio, the regular investment in respect of that particular investment will cease until you subsequently choose to invest in that managed fund, managed portfolio or Tailored Portfolio, at which time the regular investment will automatically recommence (unless you cancel it). While there are still current holdings in other assets that form part of the plan, the plan will continue to invest in those assets.

If a direct debit is used to fund part or all of a regular investment plan and the direct debit fails, your regular investment plan will also fail. Where a regular investment plan is not funded by a direct debit and there are insufficient funds in your BT Cash Hub, your regular investment plan will fail. It will recommence at the next date for regular investment provided there are sufficient funds in your BT Cash Hub.

There may be delays in applying for a managed portfolio option or managed fund investment as part of a regular investment plan (for example, if a managed fund or managed portfolio option is suspended or there are delays in purchasing some assets). If a particular asset within a regular investment plan is unable to be acquired, the remaining cash will remain in the BT Cash Hub balance. The cash will not be reallocated to other assets.

To the extent that a managed fund or managed portfolio option suspends applications, regular investment plans in respect of the managed fund or managed portfolio option will also be suspended and not be completed. The regular investment plan will continue automatically once applications in the relevant fund reopen. However, if you no longer wish to participate in a regular investment plan in respect of this investment, this investment should be removed from your plan.



If a direct debit is utilised to fund a regular investment plan and assets are no longer tradeable within the plan, the direct debit will continue to be processed for the entire plan (i.e. including the non-tradeable assets) until cancelled. Further, if assets which form part of the plan have been sold and no holdings remain, the direct debit will also continue to be processed for the entire plan until cancelled. In both cases, the funds which would have otherwise been invested in those assets will instead be available in your BT Cash Hub for other purposes.

### **Suspended managed funds or BT Managed Portfolios**

A managed investment scheme suspension occurs when the responsible entity of a managed fund or BT Managed Portfolios suspends one or more of the following:

- > applications, or
- > withdrawals.

There are various reasons why a responsible entity of a managed fund or BT Managed Portfolios may suspend applications or withdrawals, including, for example, if:

- > the fund is no longer liquid within the meaning of the *Corporations Act 2001* (Cth) ('Corporations Act'). The responsible entity is prohibited from allowing withdrawals from the fund unless it is in accordance with a withdrawal offer;
- > the responsible entity determines that a suspension is necessary to protect the value of the assets in the fund from being devalued due to a large quantity of withdrawals from the fund; or
- > the responsible entity determines that a suspension is otherwise necessary to comply with its obligations to act in the best interests of members.

Where the application of a drawdown strategy would involve the disposal of a suspended managed fund or managed portfolio option, the drawdown strategy will not apply to that suspended asset, and the next asset will be sold or cancelled in the order of the applicable drawdown strategy (see clause 6 of the 'Terms and Conditions' section of this Booklet).

Withdrawals from suspended managed funds or BT Managed Portfolios may be allowed from time to time during withdrawal windows declared by the responsible entity of the suspended managed fund or BT Managed Portfolios. We will notify you or your adviser if a fund manager notifies us of an upcoming withdrawal window for a suspended managed fund or BT Managed Portfolios you hold. A withdrawal request can then be placed within the withdrawal window. If the total amount of withdrawal requests for the suspended managed fund or BT Managed Portfolios exceeds the amount available for that particular scheme, requests may be met on a pro rata basis by the relevant responsible entity. Each withdrawal window has different conditions that will be communicated to you or your adviser.

We will automatically participate in withdrawal offers on your behalf if you have requested to close your account but continue to hold a suspended managed fund or BT Managed Portfolios within your account. Note that unless you instruct us otherwise, all amounts received in respect of the suspended managed fund or BT Managed Portfolios (including distributions) will be retained within your BT Cash Hub until we are able to realise the full amount of your investment in that particular scheme.

### **Managed fund fee rebates**

In some cases, a fund manager may provide a partial rebate of the investment costs for the managed funds you invest in to the Administrator. Any rebate the Administrator passes on to you will be paid into your BT Cash Hub or applied to reduce the Administration Fee deducted from your BT Cash Hub.

In general, your entitlement to the rebate will be based on your holding of the managed fund at the payment date of the rebate. However, where you instruct us to close your account prior to the processing by the Administrator of a rebate, you will not be entitled to that rebate.

## **Listed securities**

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### **Quick guide to investing in listed securities:**

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Investing in listed securities online with Panorama Investments is straightforward.

- > Investment instructions can be provided to us online.
- > We will invest in listed securities on your behalf.
- > Transaction confirmations will be provided once the transaction is complete.

Please note, Panorama Investments gives you the flexibility to settle your listed security transactions using an approved external broker. If you use an external broker, it will be that broker's responsibility to confirm transactions to you. For further information, see 'Selecting a broker' in this section.

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### **Trading in listed securities online through Panorama Investments**

For listed securities other than hybrid securities, instructions to buy or sell listed securities can be set with a limit on the price at which you are willing to buy or sell or you can accept the market price at the time the broker we appoint ('online broker') executes your instruction. For hybrid securities, only limit order instructions can be submitted. Once your trade occurs, it will be settled using funds from your BT Cash Hub.

Where there is insufficient cash available in your BT Cash Hub to place your buy order (taking into account your BT Cash Hub balance and any unsettled listed securities sell orders) your order may be 'queued'.

## Additional information on investments

Queuing is the process that allows listed security buy orders to be 'queued' by us until sufficient cash becomes available (as a result of the sell orders being executed in the market or other funds becoming available). Once sufficient funds become available, buy orders will be processed by us and submitted to the online broker.

If sufficient funds are not available at the end of the trading day, any queued orders will be cancelled and we will notify you or your adviser.

If you buy a listed security, from the point at which the order is executed (and prior to settlement date), it can be sold in the market.

If an instruction is provided outside of market hours:

- > 'limit' price orders will be processed by us and sent to the online broker when the market opens.
- > instructions in respect of 'market' orders cannot be placed out of market trading hours and will be rejected.

It needs to be specified whether the instruction is 'Good for day' or 'Good till cancel'. 'Good for day' orders will expire at the end of the trading day. 'Good till cancel' orders will expire 30 calendar days from when the order is first submitted to market. If the expiry date falls on a non-trading day the order will expire on the following trading day.

Your orders are vetted by the online broker and in some instances may be rejected (for example, if they breach or may breach market vetting rules).

We may set a maximum individual order size in respect of each instruction placed online. If a maximum is set, orders over this size can not be placed. Your order can be split into smaller parcels online or contact us on 1300 881 716. In this case and other instances where the order is rejected, it may be requested that the order be 'managed by the online broker' and a higher transaction fee will apply to the instruction. Refer to the 'Additional explanation of fees and costs' section of the Investor Guide for more information.

Orders can be cancelled or amended for any listed security instructions which have not been executed between the hours of 7am and 7pm Sydney time. Outside of these hours we are unable to process order amendments or cancellations.

The length of time it takes for a transaction to be executed will depend on market conditions. In some cases, an order may not be filled (or completely filled) and may be rejected by the online broker to the extent it is not completely filled. Any filled order will be settled according to the market settlement rules and market practice.

We will notify you or your adviser if:

- > your request to amend or cancel an instruction has been rejected.

- > a queued buy instruction has expired.
- > the online broker rejects or cancels an order.

### Selecting a broker

Panorama Investments gives you the flexibility to choose to transact:

- > through the online broker (being the broker selected by the Administrator), or
- > through an approved external broker.

If you choose to transact through an external broker, you authorise the Administrator to rely on instructions from any person that the Administrator reasonably believes to be your broker as if the Administrator had received those instructions from you. If you choose to use an external broker, they alone are responsible for the services they provide to you. External brokers must be approved by the Administrator.

### Online broker

We are not a market or clearing participant of the ASX or a broker. Accordingly, we have arranged for the online broker to provide a broking service in relation to your instructions to buy or sell listed securities. When instructions relating to listed security transactions are entered over the Panorama website, you authorise and instruct us to instruct the online broker to execute those instructions in respect of the listed securities that are (or which will be) held in custody for us by the sub-custodian (we in turn hold the beneficial interest in those securities on your behalf). These transactions will be reflected in your account.

Our agreement with the online broker, and the online broker's obligations as a market participant, require the online broker to endeavour to provide the best execution for these instructions. As the trading agreement is between us and the online broker, the online broker will not act on any instructions it receives directly from you in relation to the listed securities held in connection with your account.

We may, as the client of the online broker, be entitled to make a claim against the National Guarantee Fund under Part 7.5 of the Corporations Act if the online broker becomes insolvent, makes an unauthorised transfer, or defaults on its obligations to settle a transaction. In general terms, the National Guarantee Fund is a compensation fund that may be available to guarantee the completion of certain failed sales and purchases of ASX listed securities, provided the transaction is a 'reportable transaction' entered into by a 'dealer' on behalf of a client (each as defined in the Corporations Act). Under the Corporations Act, if a person is entitled to claim, they must generally serve a written claim on the Securities Exchange Guarantee Corporation within six months after the day on which the person first became entitled to make the claim. If the Administrator makes a claim, it will pass on to you the benefit of any such entitlement or claim, net of any costs incurred in making that claim.

## Online corporate actions

Corporate actions can be managed online by the primary authorised user of your account (that is, you or your adviser), or in relation to Tailored Portfolios, by your adviser's dealer group or your MDA provider (as applicable). This includes (but is not limited to):

- > viewing corporate actions,
- > providing us with instructions in respect of certain corporate actions, and
- > viewing the status of any corporate actions related to your account.

## Making a corporate action election

- > We may notify you, your adviser or MDA provider (depending on how your account is set up) via the Panorama website or email of any upcoming corporate actions requiring an election. You won't receive communications from share registries. If your adviser is the primary authorised user of your account, it is your adviser's responsibility to pass details of those corporate actions on to you. You can then direct your adviser to instruct us in respect of the corporate action. If you have appointed an MDA provider, they will make the corporate action election on your behalf.
- > Instructions relating to corporate actions need to be provided online to us prior to the 'Panorama close date'. The Panorama close date will be specified in the notice provided, but is generally 2 business days before the relevant registry close date. Your election can be changed at any time before the Panorama close date.
- > On the Panorama close date, we'll instruct the sub-custodian to execute the corporate action in accordance with your instruction.
- > If a corporate action requires a cash payment (for example a rights offer or share purchase plan), we reserve the cash in your BT Cash Hub for the corporate action when your instruction is submitted, so that it can't be used for other purposes. The cash can be unreserved only to the extent the election is changed prior to the Panorama close date. If there is insufficient cash in your BT Cash Hub to participate in the corporate action, we will not process your instruction.
- > Your entitlement on a corporate action may be rounded up or down to the nearest whole number of securities.

In some circumstances, we may not allow you to make elections to participate in all corporate actions available in respect of your listed securities. In addition, in the event that an issuer instructs the share registry to close a corporate action early, your instruction in relation to that corporate action may not be able to be executed. Please note, if we do facilitate your participation in corporate actions, we may place limitations around your ability to do so.

## Drawdown strategies

To facilitate the payment of any fees or costs payable to us, fees you have directed us to pay on your behalf (such as adviser fees), payments you have scheduled, payment of any insurance premiums as they fall due, or to maintain the minimum required balance in your BT Cash Hub, you instruct us to apply an automated drawdown strategy to your account. A drawdown strategy describes the order and manner in which your investments will be sold to generate sufficient cash to be able to fund the payments due or maintain the minimum required balance.

There are three automated drawdown strategies that are available through Panorama Investments:

### > A drawdown from the highest value asset in your account

We will sell your managed fund investments (other than BT Managed Portfolios) first, starting with the highest value holding and continuing in order of decreasing value. If you invest in any BT Managed Portfolios or Tailored Portfolios, but do not otherwise invest in managed funds, investments held in your BT Managed Portfolios and Tailored Portfolios will be sold first, starting with the portfolio investment with the highest value and continuing in order of decreasing value. If you do not hold managed funds, BT Managed Portfolios or Tailored Portfolios, listed securities will be sold, starting with the highest value holding and continuing in order of decreasing value.

### > A pro rata drawdown of your assets across your investment options

We will sell managed fund investments (other than BT Managed Portfolios) first, in the proportion that each managed fund investment bears to the total value of all your managed fund investments in your account. If you invest in any BT Managed Portfolios or Tailored Portfolios but do not otherwise invest in managed funds, investments held in your BT Managed Portfolios and Tailored Portfolios will be sold first in the proportion that each BT Managed Portfolio or Tailored Portfolio bears to the total value of all BT Managed Portfolio and Tailored Portfolio investments held for you. If you do not hold managed funds, BT Managed Portfolios or Tailored Portfolios, listed securities will be sold in the proportion that each listed security bears to the total value of all listed securities in your account.

### > A drawdown from individual assets you nominate

We will sell your investments in accordance with the specific order you have nominated online (the listing of assets in priority ranking can be managed online by the primary authorised user of your account). Listed securities, managed funds, BT Managed Portfolios and Tailored Portfolios are able to be nominated. We will sell the investment specified as priority 1 and continue in the order nominated until sufficient cash

## Additional information on investments

has been generated. If the specified assets have been exhausted and further cash is still required, we will then sell your investments in accordance with the 'highest value asset' drawdown strategy until sufficient cash has been generated.

We will automatically exclude certain non-daily priced funds from the operation of the applicable drawdown strategy.

The 'highest value asset' drawdown strategy is the default and you instruct us to apply this to your account where a minimum BT Cash Hub balance applies. If you would like either the 'pro rata' or the 'individual asset priority' drawdown strategy to apply to your account, you must instruct us directly or through your adviser.

Term deposits will not be sold down as part of any automated drawdown strategy.

However, we may, in some circumstances, cancel your term deposits (for example, to meet any outstanding fees). It will generally take 31 days to cancel a term deposit and any amounts owed by you will continue to accrue until funds become available. You should refer to the terms and conditions of the relevant term deposit for information on how cancellation costs are calculated. For more information on when we may sell your assets and/or cancel your term deposits, refer to Clause 6 of the 'Terms and Conditions' section of this Booklet.

Please note that you are responsible for any taxes that may arise as a result of a drawdown of your investments, and should consider this in maintaining the minimum required balance in your BT Cash Hub and in deciding your drawdown strategy. You should consult your tax and/or financial adviser.

For more information on the drawdown strategies and other circumstances where we may sell your investments without seeking further instructions, see the 'Terms and Conditions' section of this Booklet.

### Tailored Portfolios

Your adviser's dealer group or your MDA provider may use Tailored Portfolio tools to construct portfolios covering various investment strategies. Your adviser will work with you to determine which investment strategy is appropriate for you, based on your desired objectives.

These tools (if available to your adviser's dealer group or your MDA provider) enable:

- > your portfolio to remain tailored to your investment strategy,
- > the monitoring of underlying investments held as part of a Tailored Portfolio,
- > rebalancing to realign your holdings to defined allocations, and
- > the application of investment preferences you specify (for example by excluding assets to align with ethical considerations or other investment requirements you may have).

We will act on instructions provided by you through your adviser's dealer group or your MDA provider through the Tailored Portfolio tools, as if you had given them to the Administrator directly.

The Administrator will make no enquiry as to whether you have given your adviser's dealer group or your MDA provider specific instructions prior to acting on the instructions received from your adviser's dealer group or your MDA provider provided through the Tailored Portfolio tools.

Each Tailored Portfolio option will have a minimum asset allocation to cash investments, which will be used to help cover any fees, duties and trading shortfalls that are payable in connection with the assets within your Tailored Portfolio from time to time. The minimum cash allocation of your Tailored Portfolio will be held by us in BT Cash, or any other cash product nominated by us from time to time. Any cash allocation above the minimum may be allocated to other cash managed fund product(s).

Any interest in BT Cash held as part of your Tailored Portfolio is separate to your BT Cash Hub that is part of your Panorama Investments account.

The distribution rate in respect of the minimum cash allocation of your Tailored Portfolio to BT Cash may be lower than the rate declared in respect of your BT Cash Hub.

#### **There are some investments that cannot be included in your Tailored Portfolio.**

Term deposits or investments that have withdrawal restrictions are not able to be included in your Tailored Portfolio. This is because it may not be possible to process withdrawals from such investments in time to ensure the efficient rebalancing of your Tailored Portfolio.

### Asset Transfers

The process for transferring an investment that you currently hold outside of Panorama Investments into your account will vary depending on the investment. Generally there are no capital gains tax consequences when transfers are made between the same beneficial owner, however, we recommend you seek professional advice on the tax implications of transferring into Panorama Investments.

Government duty may be payable on certain asset transfers. Where applicable, any government duty that is payable in respect of transfers to your account will be deducted from your BT Cash Hub which is part of your account.

In some circumstances we will facilitate the transfer of assets under a Limited Power of Attorney granted by



you. This allows us to take care of the required paperwork on your behalf.

An online asset transfer tool is available at [panorama.com.au](https://panorama.com.au) to help initiate the transfer of managed funds and listed securities into your account.

You may not be able to transfer managed funds and listed securities not on the list of investments available to you through Panorama Investments into your account.

Any dividend/distribution reinvestment option previously elected will no longer apply once assets are transferred to your account. We recommend amending your dividend or distribution option (as applicable) to cash prior to requesting a transfer to ensure there are no residual units/shares paid to you after the transfer occurs.

### **Asset transfers into a managed portfolio option or a Tailored Portfolio**

You may be able to transfer existing managed funds or listed securities into your Tailored Portfolio or managed portfolio (if those assets are available to you through Panorama Investments). You will need to:

- > complete the relevant transfer forms, and
- > if you are transferring listed securities:
  - provide a holding statement to show us where your listed securities are currently held.
  - provide a full tax history for your investments (your adviser may do this on your behalf).

Assets that are transferred in-specie in this way must relate to a single managed portfolio option or Tailored Portfolio, and can't be transferred across multiple managed portfolio options or Tailored Portfolios. To transfer assets across multiple managed portfolio options or Tailored Portfolios, separate transfer requests must be submitted.

If any managed fund or listed security that you transfer is not part of the managed portfolio option or Tailored Portfolio you have selected, those assets will be sold when your managed portfolio option or Tailored Portfolio next rebalances. Excess listed securities or managed funds transferred into your managed portfolio option or Tailored Portfolio, and not required by the selected portfolio's weighting to the asset transferred, will also be sold down. In either case any such disposal of a managed fund or listed security may incur transaction costs and potentially trigger a capital gains tax event that may result in a realised gain or loss. You will be responsible for any costs incurred or tax consequences of the transfer. You should seek professional tax advice before you decide to transfer any assets.

### **Asset transfers within your account**

You may also be able to transfer managed funds, listed securities or cash assets:

- > out of your existing managed portfolio option or Tailored Portfolio to an existing or new managed portfolio option or in accordance with a new Tailored Portfolio
- > out of your existing managed portfolio option or Tailored Portfolio and held within your Panorama Investments account independently of a Tailored Portfolio, or
- > from an individual holding within your Panorama Investments account to an existing or new managed portfolio option or in accordance with a Tailored Portfolio.

These are referred to as 'intra-account transfers'.

Note that once an intra-account transfer to a managed portfolio or Tailored Portfolio is complete, assets will then be bought or sold as required when your new or existing managed portfolio option or Tailored Portfolio rebalances. Note that where an intra account transfer out of a managed portfolio option or Tailored Portfolio occurs, and that managed portfolio option or Tailored Portfolio remains open, assets within that managed portfolio option or Tailored Portfolio will be bought and sold as required according to their investment strategy allocations when the next rebalance occurs following completion of the intra-account transfer. When requesting to close a managed portfolio option or Tailored Portfolio and make an intra-account transfer of the assets to another managed portfolio option, Tailored Portfolio or held in your Panorama Investments account outside of a Tailored Portfolio, the closure will only take place once all pending transactions and corporate actions events (where applicable) are finalised.

Any dividend or distribution reinvestment plan for an asset will be cancelled if you make a request to transfer that asset into a managed portfolio or Tailored Portfolio.

We do not charge a fee for intra-account transfers but you will be responsible for any fees charged by other parties, brokerage, government duty or tax consequences of the intra-account transfer. You should seek professional tax advice before you decide to transfer any assets.

### **Transferring out**

At your request, we can transfer assets out of your account to you or to another platform. Note that you can only transfer the entire holding of a particular asset out of your account – partial transfers of holdings can't be processed. Some assets, for example wholesale managed funds, may not be able to be held in your own right. In this case we will not be able to complete the transfer. Contact your adviser or us if you would like more information.

## Additional information on investments

We do not charge a fee for this but you will be responsible for any fees charged by other parties, government duty or tax consequences of the transfer.

### External assets

You can input and view assets which are external to your Panorama Investments account on [panorama.com.au](https://panorama.com.au). This will allow you to create a holistic view of your investment assets.

External assets are able to be captured to be reported through [panorama.com.au](https://panorama.com.au) in one of two ways:

1. Manual entry – The primary authorised user of your account can manually enter information about assets you hold externally. If an asset is also available as an investment option on Panorama Investments (for example, an ASX listed security) then for the purposes of reporting on the investments held outside your Panorama Investments account, we will use the value for the asset, at any particular time, that we would use if it had been acquired through Panorama Investments. If an asset is not available as an investment option on Panorama Investments (for example, real property) you or your adviser will need to enter and maintain the asset's value. Manual entry is not available if you are a Panorama SMSF Administration Service client.
2. Accounting software data feed (available to SMSFs only) – Once your accountant has been given access to your SMSF account, you or your adviser (if you have one) can request to connect to the accountant's accounting software to automatically feed external asset data information. Your accountant will need to agree to the data exchange and must be using one of the supported accounting software solutions. If you are a Panorama SMSF Administration Service client, we will automatically feed external asset data from the Panorama SMSF Administration Service. Accounting software feeds can be turned off at any time by either you, your adviser, your accountant or by the Administrator, unless you are a Panorama SMSF Administration client.

You will receive separate reporting on assets that are external to your account that you have registered with Panorama Investments. For historic portfolio valuation and asset allocation reports, assets held externally to Panorama Investments will only show from the date they were first entered in Panorama Investments.

If you are investing in Panorama Investments as trustee of an SMSF, refer to 'External SMSF assets' on page 13 for more information on capturing and viewing externally held SMSF assets.



# Features available to SMSF investors

If you are investing in Panorama Investments as trustee of an SMSF (referred to in this Booklet as a 'SMSF account'), you will have access to the additional features outlined in this section.

## Accountant access

Panorama Investments makes it easier for you to manage your SMSF and collaborate with your adviser and your accountant. Your accountant can be given access to your SMSF account. This will provide them with a consolidated view of your SMSF account and external assets (see below), increasing efficiency and improving their collaborative experience and potentially the value they can add to you.

Your accountant's access may be removed at any time.

## External SMSF assets

While the ability to register and view external assets is available to all investors in Panorama Investments, SMSF accounts have the ability to also access accounting software data feeds to automatically feed external SMSF asset information to be reported alongside your Panorama Investments Account on [panorama.com.au](https://panorama.com.au).

The 'External assets' section on page 12 provides more details on how external SMSF assets can be captured either manually or by accounting software feed.

SMSF trustees should note the following important information:

- > Only one source of external asset information can be used for your SMSF account at any one time (for example, you or your adviser cannot enter information manually if an accounting software data feed has been authorised).
- > The external assets feed received does not include any associated SMSF liabilities (i.e. limited recourse borrowing arrangements) and are therefore not displayed as part of any external assets separate to your Panorama Investments account.
- > If you are a Panorama SMSF Administration Service client, we will automatically feed external asset data from the Panorama SMSF Administration Service and therefore manual entry of external asset data is not available.

## Document library

While document library is available to all investors in Panorama Investments, there are specific features from which SMSF accounts may gain the most benefit.

You, your adviser and your accountant have access to a shared secure online document library which allows you to collaborate efficiently and can give you greater visibility of important SMSF documentation. Other SMSF specific features include:

- > The ability to flag documents for audit purposes – which will help to streamline the annual audit.
- > Specific SMSF document categories for easy reference and document location.
- > The ability for your accountant (if you have appointed one) to upload documents to the document library.

You, your adviser and accountant can upload documents, allocate the documents to various document categories and see who uploaded each document. Documents can also be flagged as private, meaning they can only be viewed by the person who uploaded the document.

## Categorise contributions and payments

Cash deposit transactions in your BT Cash Hub can be categorised by you or your adviser using a range of categories – including as contributions. Deposits categorised as contributions can then be allocated to the applicable contribution type/s and member/s for each contribution amount online at [panorama.com.au](https://panorama.com.au) so that tracking contribution limits in respect of each member is easier.

Payments out of your BT Cash Hub can also be categorised. A selection of categories is available to track payments including pension payments.

If you or your adviser takes advantage of this functionality, the following reports will be available to you to access:

- > Contributions report – summarising contributions by contribution type and member.
- > Pensions report – summarising payments by member where they have been categorised as pension payments.

You and your adviser are responsible for ensuring this information is correct and complete.

# Additional information on fees

## Listed security transaction fee

The Administrator may receive up to 100% of the transaction fee charged for listed security transactions made online with Panorama Investments and placed with the online broker, or may pay a portion of this fee to the online broker.

Listed security transaction fees are an additional cost to you. This transaction fee will not apply if you have appointed your own broker to make your listed security transactions (in which case, the broker may charge you brokerage).

If a 'Good till cancel' order trades over multiple days, the minimum fee of \$12.50 will be charged for each day.

## Taxes and Goods and Services Tax ('GST')

Information regarding some taxes relevant to your account is set out in the 'Additional information on tax' section of this Booklet.

Except where otherwise stated, all fees in this Booklet are expressed as inclusive of any GST and are net of any reduced input tax credits ('RITCs'), which may be claimed<sup>1</sup>.

## Fees on borrowed amounts

Percentage based advice fees are not permitted to be charged on borrowed amounts after 1 July 2013. Please speak to your adviser if you are utilising borrowed monies to invest through Panorama Investments, and you have any questions in relation to how adviser fees are calculated or charged.

## Platform service fees and other payments

As at the date of this Booklet, the Administrator may, subject to law, receive service fees or other payments of up to \$21,500 pa per responsible entity or per fund manager (which are subject to annual review and may increase by up to \$500 pa) plus up to \$8,600 pa per managed fund (which are subject to annual review and may increase by up to \$200 pa) from responsible entities and/or fund managers whose funds are available through Panorama Investments. The fees quoted are exclusive of GST.

The amount of these payments may change from time to time and are paid by the responsible entities and/or fund managers out of their own resources and are not paid by you.

## Related party investment arrangements and transactions

The Administrator and other members of the Westpac Group receive payments from third parties in connection with Panorama Investments. Some of the investments available through Panorama Investments are issued by Westpac Group companies and they receive fees for doing so. Members of the Westpac Group may also hold on deposit the monies of your BT Cash Hub on a daily basis and may perform other services in relation to assets (such as underwriting their issue). Related parties will receive fees for services they provide.

## Register of alternative forms of remuneration

The Administrator maintains a register that records details of the non-monetary benefits of small value that it receives (including such benefits from providers of some of the products that are available through Panorama Investments). The register is available for inspection by you and you can obtain a copy by contacting the Administrator on 1300 881 716.

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<sup>1</sup> Refer to 'GST' in the 'Additional information on tax' section of this Booklet for further information.

# Additional information on tax

This section gives you information relating to your TFN, non-resident withholding tax, GST and our reporting obligations. You should obtain independent tax advice before investing.

## TFNs

We are authorised to collect TFNs under tax law and the *Privacy Act 1998* (Cth). Those laws also regulate how we may use your TFN or disclose it to others. You do not have to give us your TFN, but if you don't, we may be required to take tax out of income earned on your investments at the highest marginal tax rate plus the Medicare levy. (You may be able to claim an exemption – contact the Australian Taxation Office ('ATO') or your tax adviser for more information). By quoting your TFN, you authorise us to apply it for your account and the investments acquired for you. You authorise us to disclose information to the ATO as we consider necessary to process instructions. For more information about the use of TFNs, please contact the ATO.

Australian companies and other entities that invest with us for business purposes can supply us with their ABN instead of their TFN.

## Non-residents

If you are not an Australian resident for tax purposes, then interest and income distributions that are paid to you from an Australian source may be subject to withholding tax. You are also subject to the tax laws in your country of residence.

## Changes in residency

If you change from being a non-resident to becoming an Australian resident or vice versa, it is important that you notify us immediately as special tax rules apply in cases of becoming or ceasing to be an Australian resident. Changes to your residency status may give rise to tax consequences.

## GST

You agree that:

- > We will apply any RITCs we receive to complete payment of the total GST inclusive amount of fees that apply to your account where applicable.
- > When capitalising your investments for tax calculation purposes, the Administrator will take into account RITCs on transaction fees relating to managed portfolio and listed securities transactions.
- > If you use an external broker to settle your listed security transactions, to ensure the cost base of your investment is recorded correctly, your external broker must advise us of the brokerage amount on the same day that they place the trade.
- > We will make tax invoices available for services provided by your adviser (or their licensee), so that you may claim any input tax credits to which you may be entitled for those services.

In the event of any change in tax laws or their interpretation which affects the rate of GST payable or the RITCs that we may receive, the amounts deducted from your account in respect of applicable fees and costs may be varied or adjusted to reflect such changes without your consent or further notice to you.

## Our US disclosure requirements

If you invest in listed securities that derive income in the United States of America ('US'), the US Internal Revenue Service requires documentation from the beneficial owner to ensure that the appropriate level of withholding tax is deducted.

Investors who are non-resident of the US for tax purposes are subject to a maximum withholding tax rate of 30% on income they derive from US sources. Where the W-8BEN form is completed in full by the beneficial owner, a withholding tax of 15% may apply in accordance with the Australia/US Double Tax Agreement.

A W-8BEN form is made available on our website for the beneficial owners of these securities to complete.

## Additional information on tax

### Our reporting obligations

We are required to identify tax residents of countries other than Australia in order to meet account information reporting requirements under local and international laws.

If at any time after account opening, information in our possession suggests that you, or where you are an entity, the entity and/or any individual who holds ownership and/or control in the entity of 25% or more (controlling person/beneficial owner) may be a tax resident of a country other than Australia, you may be contacted to provide further information on your foreign tax status and/or the foreign tax status of the entity and/or any controlling person/beneficial owner. Failure to respond may lead to certain reporting requirements applying to the account.

By completing the application you certify that if at any time there is a change to the foreign tax status details for you, the entity and/or any controlling persons/beneficial owner, you will inform us. You also certify that if at any time there is a change of a controlling person or beneficial owner in your entity, you will inform us.

A controlling person/beneficial owner refers to the individual(s) that directly or indirectly owns a legal interest in the entity of 25% or more and/or exercises actual effective control over the entity, whether from an economic or other perspective such as through voting rights. In addition, in the case of a trust, a controlling person/beneficial owner includes the settlor(s), trustee(s), appointer(s), protector(s), beneficiary(ies) or classes of beneficiaries and in the case of an entity other than a trust, the term includes persons in equivalent or similar positions.

# Anti-Money Laundering, Counter-Terrorism Financing and Sanctions obligations

We are bound by laws about the prevention of money laundering and the financing of terrorism as well as sanctions obligations, including the *Anti-Money Laundering and Counter-Terrorism Financing Act 2006* ('AML/CTF laws').

By approving your account application you agree that:

- > we are required to carry out procedures that verify your identity before providing services to you, and from time to time thereafter;
  - > you are not applying for an investment in Panorama Investments under an assumed name;
  - > any money you invest is not derived from or related to any criminal activities;
  - > any proceeds will not be used in relation to any criminal activities;
  - > you will not initiate, engage in or effect a transaction that may be in breach of AML/CTF laws or sanctions;
  - > if we ask, you will provide us with any additional information we may reasonably require for the purposes of AML/CTF laws or sanctions. This could include information about you, your estate, about anyone acting on your behalf, or a holder of a beneficial interest in the investment, or the source of funds used in connection with the investment;
  - > we may obtain information about you, your estate, anyone acting on your behalf, a holder of a beneficial interest in the investment or the source of funds used in connection with the investment from third parties if we believe this is necessary to comply with AML/CTF laws or sanctions;
- > in order to comply with AML/CTF laws and sanctions, we may be required to take action, including delaying or refusing the processing of any application or any transaction related to your account if we believe or suspect that the application or transaction may breach any obligation of, or cause us to commit or participate in an offence under any AML/CTF laws or sanctions. We will not incur any liability in doing so; and
  - > where legally obliged to do so, we may disclose the information gathered to regulatory and/or law enforcement agencies or other entities. We may share this information with other members of the Westpac Group.

If you are in default of your obligations under your investment with us, we can close your investment without notice if we have reasonable grounds to suspect that there is a breach of any of the conditions set out above, such as unsatisfactory conduct by you or if you fail to provide required information and documentation as requested within a stipulated time period, or if we have reasonable grounds to consider that we need to close your investment for any other reason in order to manage appropriately any risks to which we are exposed (including the risk of damage to our reputation).

# Other important information

## Making investment decisions

All investment decisions must take place in Australia and if you are going overseas for any period of time, a Power of Attorney in Australia must be appointed who may consult with your financial adviser (if you have one) to make investment decisions on your behalf.

## When we may not act on your instructions

You should note that in exceptional circumstances we are not required to, and may not, act on your instructions. For more detail on the kinds of circumstances in which we are not required to act on your instructions, please refer to clause 4 of the 'Terms and Conditions' section of this Booklet.

## When we may sell your investments without seeking further instructions

There are a number of circumstances in which we may sell investments in your account in accordance with your standing instructions that you agree not to vary. Those circumstances are specified in clause 6 of the 'Terms and Conditions' section of this Booklet.

## Participation in legal proceedings

The Administrator is under no obligation to institute, defend or otherwise participate in legal proceedings (including class actions) on your behalf. If you have an investment affected by such proceedings, the Administrator may (but is not obliged to) notify you and, where possible, permit your investments to be transferred to you on request, to be held by you directly. Once you have direct ownership, you may then be able to participate in such proceedings as the registered holder. However, the Administrator recommends that you seek independent legal advice should you wish to do so.

If you already hold affected investments directly, you may receive notice of any such proceedings directly and can choose whether or not to participate.

## Manner in which your investments are held through Panorama Investments

For all investments other than listed securities, your investments are held in our name, as custodian. We are therefore the legal owner of these investments, and will hold the assets on trust for you, meaning you retain beneficial ownership of the investments. In relation to listed securities, we have appointed the sub-custodian to hold the assets. The sub-custodian will hold those assets on trust for us – that is, the sub-custodian will hold the legal title to the assets for us, and we in turn will hold the beneficial interest in those assets for you.

You may make a written request to the Administrator for a statement acknowledging the manner in which your investments are held through Panorama Investments.



# Terms and Conditions

## 1. Your contract with us

By approving **your account** application, you offer to enter into a contract with BT Portfolio Services Ltd ABN 73 095 055 208 ('us', 'we'). That contract is formed when we accept **your account** application. We refer to that contract in these Terms and Conditions as **your contract with us**.

The terms of **your contract with us** comprise the terms and conditions:

- > in **your account** application (which for the purposes of the **Nominee Deed**, is the 'Investor Registration Form')
- > in the **Nominee Deed**, and
- > in these Terms and Conditions.

The **Nominee Deed** is the trust deed for **Panorama Investments**. It includes terms dealing with our rights and obligations in relation to holding and dealing with your assets as custodian, the limitations on our liability, our right to be indemnified for liabilities incurred, and termination of **Panorama Investments**. A copy of the **Nominee Deed** is available from us free of charge on request.

We may vary the **Nominee Deed** in accordance with the procedure set out in the **Nominee Deed** and we may vary these Terms and Conditions in accordance with clause 14. **Your contract with us** at any time comprises the latest version of those documents.

Words and phrases in these Terms and Conditions that have a special meaning are written **like this** and their meaning is explained in clause 19 of these Terms and Conditions.

## 2. Your responsibilities

Unless otherwise specified in the terms and conditions relating to an investment accessible through **Panorama Investments**, you are responsible for all investment decisions and for monitoring any investments held through **your account**.

You indemnify us, the **Bank**, our officers and our agents against (and therefore you must pay us for) all damages, liabilities, fees, costs and expenses (including legal costs on a

full indemnity basis) incurred arising out of or in connection with:

- > acts or omissions of the **Distributor** or its agents (unless the **Distributor** is BTFM)
- > acts or omissions of the **external broker** where you use an **external broker**
- > us properly acting under **your contract with us** including by acting or not acting on **your instructions**
- > any act or omission of you, **your adviser**, **your accountant** or any other agent of yours
- > your use of the **services**, or
- > fees and costs incurred by us properly acting under **your contract with us**.

You also release us, the **Bank**, our officers and our agents from all claims, actions and proceedings relating to those matters.

Each release and each indemnity in relation to each of the matters set out in the points above operates separately and independently and is not exclusive of any other remedy available at law. The indemnities and releases are given only to the extent permitted by law. These indemnities and releases are continuing obligations and survive termination of **your contract with us**.

We hold the benefit of your releases and indemnities in favour of the **Bank** and our officers and agents on trust for those persons and may enforce them on their behalf.

## 3. How can you give us instructions?

### You

You are able to give us instructions relating to **your account**, such as instructions to add a new linked account, biller or payee, or to make a payment, via the **Panorama Website**. You can also give us certain instructions relating to **your account**, such as to make a payment or deposit, via the **mobile app**.

### Primary authorised user

Depending on how your account is set up, you or **your adviser** (on your behalf) may be the **primary**

**authorised user** of your account to submit additional instructions.

Instructions in relation to investments in **your account** must be provided by your **primary authorised user** via the **Panorama Website** or via the **mobile app**.

You are able to give us instructions relating to **your account**, (for example investment or withdrawal instructions and to make payments to linked payees and billers) through **your adviser** who will act as your agent. When you instruct **your adviser** to do something, and they give us **your instructions**, those instructions will be treated as if you had given them to us directly.

You may also appoint **your adviser** to receive information and reports on your behalf (including information and reports we are required by law to give to you).

Where you have an adviser, you consent to **your adviser** being able to view **your account** and have access to information about **your account** and the **external assets**.

Where you have an adviser, you consent to and authorise **your adviser** as your agent to appoint an accountant to be linked to **your account** and to the accountant being able to view **your account**, have access to information about **your account** and the **external assets** and upload documents to the **document library**.

### Through your adviser's dealer group or MDA provider

If Tailored Portfolio tools are used in relation to **your account**, you authorise and instruct us to rely on instructions from **your adviser's dealer group** or **your MDA provider** (as applicable) as if we had received them from you.

### Through the external broker

If you use an **external broker** to settle your listed security transactions, you authorise and instruct us to rely on instructions from any person we reasonably believe to be the **external broker** as if we had received them from you.

# Terms and Conditions

## 4. When will your instructions not be acted on?

We will generally act on **your instructions** to withdraw from an investment within 2 business days of receiving them.

We are not required to act on **your instructions** in exceptional circumstances, such as:

- > if you provide more than one instruction and there are not sufficient cleared funds available in **your BT Cash Hub** to process all of them, in which case we can choose which instructions are acted on (in whole or part)
- > if there are not sufficient cleared funds available in **your BT Cash Hub** to implement **your instructions** to implement a **corporate action** or pay for purchases (while maintaining the **minimum balance**), or in the case of a withdrawal from an asset, sufficient assets to give effect to the withdrawal
- > when acting would be against the law or contrary to **your contract with us**
- > when we are not reasonably satisfied that all necessary documentation has been received, is not defective and is properly completed
- > where the person acting on **your instructions** cannot act or believes that the instruction is not genuine or properly given (although we do not enquire as to whether this is the case)
- > if **your adviser, your adviser's dealer group, your MDA provider, the external broker** or the **Distributor** breaches their participation conditions or is considered unacceptable by us or any Westpac Group company
- > if the meaning of **your instructions** is uncertain or not in an acceptable form, or the person acting on **your instructions** is not indemnified for any damages, liabilities, fees, costs and expenses (including legal costs on a full indemnity basis) which may be incurred by acting on them, or

- > if you are in default of **your contract** with us or it is terminated.

## 5. Your specific instructions

You authorise and instruct us to:

- > (BT Cash) acquire an interest in **BT Cash** and to deposit all cash we receive for you in **your BT Cash Hub**
- > (incorrect payment) deduct an amount from **your account** equal to any amount incorrectly paid to you or to any third party on your behalf
- > (general) take any other action in relation to **your account** that may be necessary or desirable for operating **your account** as contemplated by the **Investor Guide** and this **Booklet** and in accordance with the product features and options selected in your account application and **your instructions**, and
- > (new cash hub) if we establish a new cash hub for **Panorama Investments** that is a deposit product issued by the **Bank**, you instruct us to withdraw the balance in **your BT Cash Hub** and invest it in the new cash hub at the time we determine. You agree not to vary or withdraw this instruction.

You agree not to vary these instructions.

## 6. When we may sell or cancel your investments without seeking further instructions

- > You authorise and instruct us to sell or cancel investments in **your account** without asking you in the situations and to the extent indicated in Table 1 (Drawdown Situations) below. You agree not to vary this instruction:

**Table 1 (Drawdown Situations)**

Drawdown situation	Extent of drawdown
1. (If you are invested in listed securities, managed funds, <b>BT Managed Portfolios</b> or <b>Tailored Portfolios</b> ) You have, or would have, insufficient cleared funds in <b>your BT Cash Hub</b> to maintain the <b>minimum balance</b> after processing, or in order to process any instruction for payment: <ul style="list-style-type: none"><li>– of any fees, costs and other money you owe us (including under an indemnity)</li><li>– of any insurance premiums</li><li>– of any taxes or duties</li><li>– to any person you have directed us to make payment to (such as scheduled payments using BPAY®, direct credit or direct debits),</li></ul> and maintain the required <b>minimum balance</b> .	To the extent necessary to fund all required payments (or estimate of such payments) while maintaining the <b>minimum balance</b> .
2. (If you are only invested in <b>BT Cash</b> and/or term deposits) You have, or would have, insufficient cleared funds in <b>your BT Cash Hub</b> to maintain the <b>minimum balance</b> after processing, or in order to process any transaction.	To the extent necessary to complete the transaction and maintain the <b>minimum balance</b> .
3. You are in default of your obligations or you owe us an amount under these Terms and Conditions or the <b>Nominee Deed</b> .	To the extent necessary to pay all amounts you owe to us while maintaining the <b>minimum balance</b> .

Drawdown situation	Extent of drawdown
4. You enter any form of administration, or are insolvent (including if you are unable to pay your debts when due or anything which suggests you cannot do so).	To the extent necessary to pay all amounts you owe us.
5. You owe the <b>Bank</b> an amount in relation to the Westpac payment services.	To the extent necessary to pay all amounts you owe the <b>Bank</b> while maintaining the <b>minimum balance</b> .
6. A managed portfolio option you have selected is removed from the range of managed portfolio options available to you.	<b>Your managed portfolio</b> related to the relevant managed portfolio option.
7. <b>BT Managed Portfolios</b> or another managed fund is removed from the available selection of managed funds on <b>Panorama Investments</b> .	Your interest in the managed fund.
8. A security is not listed on the <b>ASX</b> , ceases to be listed on the <b>ASX</b> or its issuer states that it intends to de-list.	The relevant security.

In selling or cancelling investments, we may do anything that you or your receiver would be able to do.

**Your instructions** are to sell your investments in accordance with the automated drawdown strategy to implement the asset drawdown in **drawdown situation** 1. The three automated drawdown strategies available through **Panorama Investments** are described in Table 2 (Drawdown Strategies) below. You instruct us to apply the 'highest value asset' drawdown strategy automatically to your account unless and until you instruct us to instead apply either the 'pro rata' or the 'individual asset priority' drawdown strategy to **your account**. In circumstances where application of the 'individual asset priority' drawdown strategy has not been sufficient to fund all required payments (or estimate of such payments) while maintaining the **minimum balance**, you instruct us to apply the 'highest value asset' drawdown strategy.

Where reasonably practicable, application of each drawdown strategy will involve a forecast of cash shortfalls based on scheduled payments of which we are aware of and the sale of assets prior to the forecasted shortfall date. In some circumstances drawdowns may not be processed prior to a payment date due to factors including (but not limited to):

- additional or unscheduled payments made from **your account** that we are not aware of, or
- cash proceeds from asset sales not settling in time,

in which case insufficient cash will prevent any scheduled payments being made.

In circumstances where application of a drawdown strategy would involve the sale of a suspended managed fund or managed portfolio option, the drawdown strategy will not apply to that suspended asset and you instruct us to sell or cancel the next asset, according to the order of the applicable drawdown strategy.

## Terms and Conditions

**Table 2 (Drawdown Strategies)**

Drawdown strategy	Order and manner of drawdown
'highest value asset'	<p>We will sell your investments in the following order:</p> <ul style="list-style-type: none"> <li>&gt; First, managed fund investments (other than <b>BT Managed Portfolios</b> or <b>Tailored Portfolios</b>), in order of decreasing value, starting with the managed fund investment with the highest portfolio value;</li> <li>&gt; Second, <b>BT Managed Portfolios</b> or <b>Tailored Portfolios</b>, in order of decreasing portfolio value, starting with the <b>BT Managed Portfolio</b> or <b>Tailored Portfolio</b> with the highest value;</li> <li>&gt; Third, listed securities, in order of decreasing value, starting with the highest value.</li> </ul>
'pro rata'	<p>We will sell your investments in the following order:</p> <ul style="list-style-type: none"> <li>&gt; First, managed fund investments (other than <b>BT Managed Portfolios</b> or <b>Tailored Portfolios</b>), in the proportion that each managed fund investment bears to the total value of all managed funds in <b>your account</b>;</li> <li>&gt; Second, <b>BT Managed Portfolios</b> or <b>Tailored Portfolios</b>, in the proportion that each <b>BT Managed Portfolio</b> or <b>Tailored Portfolio</b> bears to the total value of all portfolios held for you;</li> <li>&gt; Third, listed securities, in the proportion that each listed security bears to the total value of all listed securities in <b>your account</b>.</li> </ul>
'individual asset priority'	<p>We will sell your investments in the following specific order you have nominated (using the function available through the Panorama Website enabling investments to be ranked in order of priority):</p> <ul style="list-style-type: none"> <li>&gt; First, starting with that listed security, managed fund, <b>BT Managed Portfolio</b> or <b>Tailored Portfolio</b> you have specified as priority ranking '1';</li> <li>&gt; Then, moving sequentially in ascending order through the priority ranking for those listed securities, managed funds, <b>BT Managed Portfolios</b> or <b>Tailored Portfolios</b> you have specified.</li> </ul>

Term deposits will not be cancelled where one of the automated drawdown strategies applies in the circumstances of **drawdown situation** 1. However, you instruct us to cancel term deposits in the circumstances of **drawdown situations** 2 to 5. In **drawdown situations** 3 to 5, if any managed funds, **BT Managed Portfolios**, **Tailored Portfolios** or listed securities are held in **your account**, you instruct us to sell these down in the same manner as the 'highest value asset' drawdown strategy described in Table 2 above, with any term deposits to be cancelled last. In any **drawdown situation** where term deposits will be cancelled, you instruct us to cancel them in the following order: first, the lowest balance term deposit, followed by the next highest value term deposit and continuing until the highest value term deposit.

We may exercise these rights in respect of term deposits even if the cancellation of the term deposit may result in a reduction in the value of the investment or the return generated for the depositor, and we will not be liable to you for any such reduction. If we cancel a term deposit investment in accordance with this clause, we will cancel the whole investment, and any amount remaining after we have applied the proceeds as described in the table above will be invested in **your BT Cash Hub**. You agree not to vary any of **your instructions** in this clause 6.

### 7. What we are and are not responsible for

We are responsible for acting on **your instructions** in accordance with these Terms and Conditions.

We will:

- > perform our obligations under **your contract with us** honestly and with reasonable care and diligence that a reasonable person would exercise if in our position.
- > maintain adequate arrangements to enable us to perform our obligations under **your contract with us** in any contingency for which we determine it is reasonable for us to plan.
- > comply with the conditions in ASIC Class Order 04/194 as updated or amended from time to time to the extent it applies to the services we provide you.
- > not use information acquired by us through providing our services to gain improper advantage for ourself or any other person or to cause detriment to you.
- > compensate you in relation to the functions that we have contracted to perform, for acts and omissions of any of our agents engaged to perform those functions or functions connected with the performance of those functions (including transactional functions), as if they were our acts or omissions



- > ensure that all investments accessible through **Panorama Investments** are held by us or the **sub-custodian** on trust for the relevant investor in the **Panorama Investments** service
- > ensure that all money received by us or our agent from investors or in which investors have an interest is paid into an account in **BT Cash** or an account with the **Bank** designated as a trust account
- > give to you on request a copy of all communications that are required by law to be given to the holder of an investment accessible through **Panorama Investments** (including communications that are required to be given on request) where that accessible investment is required to be held by us on trust for you. You may make a request in relation to a particular future communication or a standing request in relation to a class of future communications. We will give a copy of the communication as soon as practicable after the information is received or otherwise becomes available to be provided to you, and
- > ensure that we maintain records in relation to **your account** specifying:
  - the investments held in **your account**
  - how, by whom and when those transactions were authorised, and
  - how such records are held and how they will be made available to you.

However, we are not responsible for:

- > anything that is not our fault or within our reasonable control
- > the accuracy of any information or reports based on information provided or recorded by you, **your adviser** or **your accountant** (including, for example, documents uploaded to the **document library**, information regarding **external assets** which is recorded for you on the

**Panorama website** or information recorded when categorising deposits and payments on the **Panorama website**)

- > any loss caused by acting properly on **your instructions**, relying on a document or message which we had no reason to believe was not authentic (although we are not obliged to verify this) or delays caused by requesting in good faith further authentication of **your instructions**
- > any loss resulting from us relying in good faith on information or advice we receive from any person
- > any loss resulting from us failing to do anything not able to be done under current or future law, or for paying duties even though they need not have been paid
- > subject to the **Nominee Deed**, any loss caused by the exercise or attempted exercise of, failure to exercise, or delay in exercising a right or remedy, whether or not caused by our negligence
- > monitoring the performance of, or reviewing, **your account**
- > any act or failure to act by you or **your adviser, your accountant, your adviser's dealer group** or **your MDA provider** and any fund manager, trustee, **online broker** or **external broker**
- > the form and content of any disclosure document in relation to investments available through **Panorama Investments**
- > the performance of **your account** including loss of capital invested
- > any delays in processing managed fund, **BT Managed Portfolios** or **Tailored Portfolio** withdrawal requests, including if a managed investment scheme becomes illiquid or becomes subject to any other withdrawal restrictions, or
- > any other loss you may suffer, unless arising from:
  - our own failure to comply with our duties under the **Nominee Deed** or our own dishonesty, breach of trust, fraud or wilful default, or failure to act with

reasonable care and diligence, having regard to reasonable standards generally applied by providers of custodial or depository services in Australia

- the **sub-custodian's** failure, dishonesty, fraud or wilful default or failure to act with reasonable care and diligence, or
- the **sub-custodian's** failure to comply with its duties under the relevant agreement between us and the **sub-custodian**, provided that under no circumstances will we be liable if the liability is caused by the insolvency of the **sub-custodian** and we have taken reasonable care in engaging and monitoring compliance by the **sub-custodian**.

We do not make any express or implied recommendations concerning any investment available through **Panorama Investments**.

Unless a law that cannot be excluded imposes greater liability, our total liability to you is limited to the value of **your account** at the time we are required to discharge that liability.

In no circumstances are we liable to you (or any person claiming through you) for economic, indirect or consequential loss.

We are under no obligation to institute, defend or otherwise participate in legal proceedings (including class actions) on your behalf.

You, **your adviser** (if applicable) and **your accountant** (if applicable) are responsible for the accuracy of any information relating to the **external assets** recorded in the external asset holdings functionality of the **Panorama website** where you have arranged for this information to be provided, for information or documents recorded in the **document library** functionality of the **Panorama website** and for correctly categorising deposits and payments on the **Panorama website**.

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If you use an **external broker**, it will be that **external broker's** responsibility to confirm transactions to you.

### 8. Regular investment plan

If you elect to use the **regular investment plan**, you acknowledge that:

- > you have an existing investment in **your account** of each managed fund or managed portfolio to which your **regular investment plan** relates
- > upon notification of any change to disclosure documents by **your adviser** or by us, you will promptly access the **Panorama website** or contact **your adviser** to obtain a copy of that revised document
- > the purchase of managed funds or managed portfolios will continue to be made under the arrangement until you instruct us otherwise or **your contract with us** is terminated, and
- > the purchase of managed funds or managed portfolios may occur without you having been given the current disclosure document or supplemental disclosure document for those managed funds or managed portfolios (the missing documents).

We agree to give you the missing documents as soon as reasonably practicable, and in any event by the later of the fifth business day after the issue of the document or immediately before you next invest through your **regular investment plan**, and we do so by giving, or if permitted providing access to, the documents to you, or **your adviser**, who receives those documents on your behalf. Where we have provided these documents to **your adviser**, they have agreed with us that they will provide the missing documents to you within that timeframe.

### 9. Your BT Cash Hub

You must ensure you have adequate cleared funds in **your BT Cash Hub** at all times to fund all transactions on **your account** while maintaining the **minimum balance**.

After you first make investments in listed securities, managed funds or managed portfolios, where necessary the automated drawdown strategy will generate sales of assets to attempt to raise sufficient cash to fund fees, regular withdrawals or to maintain the **minimum balance** in your **BT Cash Hub**.

If, on processing a transaction, the balance of **your BT Cash Hub** may fall below the **minimum balance**, we may, in our sole discretion:

- > not undertake the transaction
- > settle the transaction if it is a scheduled or regular investment or fee transaction
- > settle the transaction and close **your BT Cash Hub**
- > lend you sufficient cash to settle the transaction while maintaining the **minimum balance** in **your BT Cash Hub** (in which case you request us to make such a loan and agree to repay that loan, and any applicable fee or interest charge for such loan, on demand or in any event within 24 hours. At this time no fee or interest charge applies to such loans. You will be notified should any fee or interest charge be introduced in the future), or
- > initiate a sale of your term deposit as set out in **drawdown situation 2** in Clause 6.

Distributions from investments held through **your account** will be paid into **your BT Cash Hub** when we receive them (except for distributions from investments held within **BT Managed Portfolios** or **Tailored Portfolios**, which are paid into the cash allocation of the respective portfolio).

Whenever you make a payment request online and use BPAY or direct credit using the Bank's payment services, you will instruct us to withdraw the amount from **your BT Cash Hub** and **your account**, and will direct the **Bank** to pay it in accordance with **your instructions**.

You may make payments by direct debit by giving a direct debit

authority to a third party who will request payment from the **Bank**. Whenever the **Bank** receives a payment request, you are deemed to have given an instruction to us at the same time to withdraw the amount from **your BT Cash Hub** and you will direct the **Bank** to pay the amount in accordance with the direct debit request.

Unless BTFM rejects the withdrawal request, we will pay the amount by making funds available to the **Bank** in order to enable the **Bank** to pay the amount in accordance with **your instructions**. If BTFM rejects a withdrawal request from **your BT Cash Hub**, the payment under the **Bank's** payment service will not be made, or in the case of direct debit, will be reversed. BTFM may reject the withdrawal request, for example, if your account balance in **your BT Cash Hub** is insufficient. You should ensure that your account balance is always sufficient to meet any direct debit payments you arrange to be made from **your BT Cash Hub** while maintaining the **minimum balance**.

### 10. Acknowledgments

You acknowledge and agree that:

- > (Pooling) assets held for you may be pooled or aggregated with assets held for other investors, although we will maintain details of all assets held for you in our records
- > (electronic reporting) in using the continuous electronic reporting facility, you warrant that you are able to electronically access this information on a substantially continuous basis
- > (corporate actions) we are under no obligation to act on **corporate actions** relating to listed securities for which settlement is pending (or otherwise)
- > (updated disclosure documents) if we or **your adviser** notify you that any disclosure document has changed, you will contact **your adviser** or us to obtain the revised disclosure document as soon as possible and issue us with new instructions if you wish to change



**your instructions** in light of the revised disclosure documents

- > (role of **your adviser**) if your adviser is the **primary authorised user** of **your account**, for each transaction, you will provide (or will have provided) **your adviser** with written instructions that authorise the action. We will act on your or **your adviser's** instructions, without enquiring into their authenticity
- > (confirmation of transactions) confirmation of transactions may be provided via the **Panorama website** or the **mobile app**
- > (no advice) in providing the **Investor Guide**, this **Booklet**, disclosure documents for investments available through **Panorama Investments** or the list of available investments, we are not giving investment advice in relation to **Panorama Investments** or the investments which may be acquired through **Panorama Investments** and we are not aware of your objectives, financial situation and needs
- > (trustees) if you are a trustee or investing on behalf of another, the individuals or corporate entity who is recorded as the **Panorama Investments** account holder will be the only person or entity recognised by us (apart from **your adviser, your adviser's dealer group, your MDA provider** or the **external broker**) as authorised to give instructions. No holders of beneficial interests who are not recorded by us as the account holder or joint account holder will be recognised by us or authorised to give instructions in relation to the account
- > (joint holders) if there are joint account holders and one of you dies or becomes bankrupt, the account will be transferred to the remaining holder or joint holders, and the terms of **your contract with us** will continue to apply to the remaining holder or holders
- > (joint and several liability) joint investors are each responsible for performing all of the

obligations under **your contract with us**. You are responsible both jointly and separately. You may discuss with your tax adviser and/or financial adviser, the consequences of jointly holding assets in **your account**

- > (finality of instructions) **your instructions** cannot be withdrawn or cancelled after they are given to us
- > (linked account) the account signatories for your linked accounts must have the authority to make any changes in direct debit arrangements
- > (responsibility for Distributor and others) any **Distributor, your adviser, your adviser's dealer group** and/or your **MDA provider** are not representatives of us (unless the **Distributor** is BTFM). The **Distributor, your adviser, your adviser's dealer group** and/or your **MDA provider** cannot bind us in any way
- > (online broker) in dealing with listed security transactions placed online with **Panorama Investments**, we will act as your agent. We will only act on buy and sell instructions you give to us. The appointment of us as your agent is effective from when you complete your account application. You will be an undisclosed principal
- > (external broker) if you appoint an approved **external broker**, they alone are responsible for the service they provide to you and our role is limited to the settlement of transactions placed by the **external broker**
- > (MDA services and Tailored Portfolios) **your MDA provider** or **your adviser's dealer group** (as applicable) is solely responsible to you for the MDA services and construction of Tailored Portfolios that they provide. We do not provide you with MDA services or Tailored Portfolios
- > (fees) you agree to pay the fees and costs outlined in the **Investor Guide**, this **Booklet** and in **your account** application and instruct

us to pay those fees and costs out of **your BT Cash Hub** when they are due

- > (recording of telephone conversations) telephone conversations may be recorded and listened to for training purposes or to provide security for transactions
- > (continuing consent to act) to the extent the law permits, we may continue to act as operator of **Panorama Investments** notwithstanding any conflict of interest or duty that may exist or arise, and
- > (direct debit requests) your direct debit requests will be subject to the Direct Debit Request Service Agreement which you will enter into when you apply for **Panorama Investments**.

## 11. Costs, tax and government duty

You agree that:

- > (general responsibility) you are responsible for any costs, tax or government duty consequences of investing in or exiting **Panorama Investments**, or in connection with any investments held through **Panorama Investments** (including, without limitation, any government duty payable in connection with the transfer of assets to or from **your account** or **your managed portfolio**)
- > (GST) we may apply any Reduced Input Tax Credits we receive to complete payment of GST inclusive fees that apply to **your account**, and
- > (our right to offset) we may offset any obligation we have to pay you money in connection with **your BT Cash Hub** against your obligations to pay fees, costs and other money you owe to us.

## 12. If you are a trustee

If you enter into **your contract with us** in your capacity as the trustee of a trust, then in approving **your account** application, you declare and agree that:

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- > you are the properly appointed trustee of the trust
- > holding units in managed funds and listed securities is an authorised investment of the trust
- > you have the power to enter into **your contract with us** and perform your obligations under it as trustee of the trust
- > you enter into **your contract with us** both in your personal capacity and as trustee
- > our rights under **your contract with us** have priority over the interests of the beneficiaries of the trust, and
- > you are entitled to be indemnified out of the assets of the trust for all obligations you incur in connection with **your contract with us**.

### 13. Internet service

By approving **your account** application, you will be given access to the **services**. A confidential password will give you access to the **Panorama website**. A confidential password or code, or your fingerprint, will give you access to the **mobile app**. You remain responsible for the confidentiality of your password or code. Access will be given to any person who uses your password or code or complies with any other security procedures that we may institute from time to time. Any action by that person will be taken to be by you.

We may suspend access to or cancel the **services** at any time generally or for an investor, without notice.

If the **services** are suspended or cancelled, we are not responsible for any loss suffered as a result (including if you suffer loss because you were unable to perform transactions during that time).

You must tell us immediately if you lose your password or think someone has knowledge of it.

You agree that:

- > any password issued or reissued to you will be delivered electronically, and

- > the **services** will be used to provide you with confirmation of transactions in connection with **Panorama Investments**.

### 14. Can we vary your contract with us?

We may vary **your contract with us** or vary, suspend or terminate any **services** or features that form part of **Panorama Investments** from time to time. We can also vary these Terms and Conditions by issuing a new version of these Terms and Conditions. We will give you 30 days' prior notice of any change to **your contract with us** that is materially adverse to your interests.

You cannot vary **your contract with us**.

### 15. Assignment and novation

You agree that we may assign our rights without prior notice and without your consent. You also agree that we may novate our obligations under **your contract with us**.

You must not assign or novate (or try to assign or novate) any of your rights or obligations under **your contract with us** without our prior written consent.

### 16. How your contract with us can end

If you are in default of your obligations under **your contract with us**, **your adviser** ceases to be authorised to distribute **Panorama Investments**, you no longer have an authorised adviser or **your MDA provider** ceases to be authorised, we can close **your account** after five days' prior notice. We can close **your account** without notice if:

- > you do not maintain the **minimum balance** in **your BT Cash Hub**
- > you become bankrupt or insolvent (including if you are unable to pay your debts when due or do anything that suggests you cannot do so)
- > any information given to us by you, or on your behalf, is incorrect or misleading
- > **your account** has a zero balance, or

- > we suspect that there is a breach of any of the conditions set out in the section 'Anti-Money Laundering, Counter-Terrorism Financing and Sanctions obligations', such as unsatisfactory conduct by you or if you fail to provide required information and documentation as requested within a stipulated time period, or if we consider that we need to close **your account** for any other reason in order to manage appropriately any risks to which we are exposed (including the risk of damage to our reputation).

You can submit a written request to us to close **your account** at any time.

You instruct us that if **your account** is closed the following will occur: instructions underway will be processed, the investments in **your account** will be closed or sold, fees, costs and other money you owe us or any person you have instructed us to pay deducted, and the balance paid to your primary linked account within a reasonable time. You agree not to vary this instruction.

**Your contract with us** is terminated when we close **your account**.

### 17. How we will communicate with you

(How we can communicate with you)

You agree that we will give you any notice, document or other information we are required to give you under **your contract with us** or by law in one of the following ways (where permitted by law):

- > by sending it to an email address you have provided for you or **your adviser**
- > by sending you or **your adviser** an email or other electronic communication providing a website reference or hypertext link to the notice, document or information
- > by making the notice, document or information available on the **Panorama website** or such other website as notified to you or **your adviser** from time to time, or

- > by making information concerning transactions and holdings available through the **Panorama website** or **mobile app**. If we make information available in this manner, you agree to not receive a quarterly report.

You agree not to request to receive any notice, document or other information in paper form, unless we are required by law to give it to you in paper form.

(When you are deemed to receive information and documents) You are deemed to receive any notice, document or information we send you or **your adviser**:

- > if sent by email, one business day after the email is sent
- > if given by sending you or **your adviser** a website reference or hypertext link, one business day after the email or other electronic communication containing the reference or link is sent
- > if given by being made available on a website notified to you or **your adviser**, at the time the notice, document or information is made available on the website, and
- > if there is no way of sending the notice, document or information that may reasonably be expected to result in it being received by you or **your adviser**, when all reasonable steps have been taken to send it to you or **your adviser**.

(When you need to communicate with us) You may send us notices or contact us in any way indicated in **your contract with us** and on the back cover of this **Investor Guide**.

Your communications are taken to be received when actually received.

## 18. General

You agree that:

- > (agreement to abide by law) you must not initiate or participate in any transaction that may be in breach of Australian law (or the law of any other country). Where relevant, you agree to comply with

the Corporations Act and the rules, procedures, customs, usages and market practices of any market on which your investments are traded

- > (you are not a trustee) unless you specifically disclose in **your account** application that you are a trustee, you are the ultimate beneficiary of all investments held by us on your behalf
- > (severability) if part of **your contract with us** is or becomes void, invalid or unenforceable, then the other provisions are not affected
- > (type of agreement) nothing in **your contract with us** constitutes us as your partner, agent, or legal representative and you cannot bind us in any way
- > (governing law) this contract is governed by the laws of New South Wales. Each party submits to the non-exclusive jurisdiction of the courts of New South Wales
- > (disclosure of information) we may disclose any information:
  - to regulatory and/or law enforcement agencies if we are legally obliged to do so
  - as contemplated by, or for the proper purpose of discharging our obligations under, the **Investor Guide** or **your contract with us**, and
  - as strictly and necessarily required in connection with legal proceedings relating to the **Nominee Deed**.

- > (exercise of rights) any right conferred on us under **your contract with us** may be exercised or not exercised in our absolute discretion

- > (waiver) we may waive your obligations or the exercise of our rights under **your contract with us**, or any part of it, in our absolute discretion and such a waiver does not prevent us from exercising those rights in the future, and

- > (where you have specifically disclosed in **your account** application that you are a trustee) **your contract with us**:

- is binding on you personally; and
- is binding on you in your capacity as the trustee of the relevant trust; and
- if you are (or will be) the trustee of a self managed superannuation fund ('SMSF'), will be binding on you in your capacity as trustee of the SMSF.

## Terms and Conditions

### 19. Meaning of terms printed *like this*

Term	Meaning
ASX	Australian Securities Exchange
Bank	Westpac Banking Corporation ABN 33 007 457 141 or such other bank that provides banking facilities in connection with <b>Panorama Investments</b> .
Booklet	This Additional Information and Terms Booklet of which these Terms and Conditions form a part.
BT Cash	BT Cash as described in the BT Cash Product Disclosure Statement.
BT Managed Portfolios	BT Managed Portfolios ARSN 604 066 686 means the separate managed investment scheme that may be an available investment through <b>Panorama Investments</b> .
corporate action	In relation to listed securities, any right attaching to those securities to participate in a program or benefit such as a rights issue or buyback.
Distributor	The Distributor referred to in the <b>Investor Guide</b> or other entity that distributes <b>Panorama Investments</b> .
document library	The function available through the <b>Panorama website</b> enabling documents to be uploaded and accessed in relation to <b>your account</b> .
drawdown situation	The situations set out in Table 1 (Drawdown Situations) in clause 6, being the situations numbered 1 to 8 in which we may sell or cancel investments in your account without further instructions from you.
external assets	Assets that are not held through <b>Panorama Investments</b> , that are recorded in the external assets functionality on the <b>Panorama website</b> .
external broker	The broker appointed by you to undertake transactions in listed securities on your behalf. This broker must be approved by us.
Investor Guide	The Investor Guide for <b>Panorama Investments</b> .
mobile app	Panorama mobile application available for download and use on certain mobile devices.
minimum balance	The minimum balance of \$2,000 you are required to retain in <b>your BT Cash Hub</b> (where it applies).
Nominee Deed	The deed poll dated 13 January 1998 made by us in favour of investors in the 'Nominee Service' as defined in the deed poll, which includes <b>Panorama Investments</b> (as amended).
online broker	The executing broker we engage to undertake transactions in listed securities placed online via the <b>Panorama website</b> on your behalf.
Panorama Investments	The service described in the <b>Investor Guide</b> and this <b>Booklet</b> to which these Terms and Conditions relate.
Panorama website	<a href="http://panorama.com.au">panorama.com.au</a>
primary authorised user	You or your adviser may be the primary authorised user of your account to perform transactions. If your adviser is the primary authorised user of your account, you will continue to be able to perform some transactions such as making cash transactions.
rebalance	The process where assets within <b>your managed portfolio</b> or your <b>Tailored Portfolio</b> are bought or sold so it reflects the current investment strategy and allocations relevant to the <b>BT Managed Portfolio</b> or the <b>Tailored Portfolio</b> you have selected.
regular investment plan	The regular investment plan referred to in the <b>Investor Guide</b> and this <b>Booklet</b> .
services	The services provided through the <b>Panorama website</b> and any other electronic medium, application or technology that is made available by the Administrator from time to time, including any Panorama mobile application.
sub-custodian	In relation to listed securities, the institution we appointed to legally hold the assets.
Tailored Portfolio	A portfolio of investments constructed by <b>your adviser's dealer group</b> or <b>your MDA provider</b> based on an investment strategy you have agreed with them, applying the tools available through <b>Panorama Investments</b> to manage and rebalance portfolios.
your account	Your <b>Panorama Investments</b> account including <b>your BT Cash Hub</b> and any investments held through your account such as term deposits, managed funds, BT Managed Portfolios or listed securities.
your accountant	The accountant nominated by the <b>primary authorised user</b> to view <b>your account</b> .
your adviser	The person named as <b>your adviser</b> in your account application and such other person you notify to us in writing to be your adviser (and their authorised agents).
your adviser's dealer group	The dealer group for which <b>your adviser</b> is an authorised representative.
your BT Cash Hub	<b>Your BT Cash Hub</b> is <b>your account</b> in <b>BT Cash</b> .
your contract with us	The contract formed between you and us and comprising the Terms and Conditions set out in these Terms and Conditions, the <b>Nominee Deed</b> and <b>your account</b> application in each case as amended.
your instructions	Instructions from you set out in these Terms and Conditions and instructions we receive from you, <b>your adviser</b> , <b>your adviser's dealer group</b> , your <b>MDA provider</b> or any <b>external broker</b> appointed by you, including instructions we reasonably believe to have been given by you or <b>your adviser</b> whether or not you have given corresponding instructions to <b>your adviser</b> .
your managed portfolio	Your investment in <b>BT Managed Portfolios</b> .
your MDA provider	A third party Managed Discretionary Account (MDA) provider that is licensed to provide MDA services to retail clients that you have contracted with to provide MDA services to you, using <b>your account</b> as the custody and dealing platform in connection with their MDA service.



# Direct Debit Request Service Agreement

This is your Direct Debit Service Agreement with BT Portfolio Services Ltd ABN 73 095 055 208 User Id 454186.

It explains what your obligations are when undertaking a Direct Debit arrangement with us. It also details what our obligations are to you as your Direct Debit provider.

Please keep this agreement for future reference. It forms part of the terms and conditions of your Direct Debit Request ('DDR') and should be read in conjunction with your DDR authorisation.

## Definitions

**account** means the account held at *your financial institution* from which we are authorised to arrange for funds to be debited.

**agreement** means this Direct Debit Request Service Agreement between *you* and *us*.

**banking day** means a day other than a Saturday or a Sunday or a public holiday listed throughout Australia.

**debit day** means the day that payment by *you* to *us* is due.

**debit payment** means a particular transaction where a debit is made.

**direct debit request** means the DDR between *us* and *you*.

**us** or **we** means BT Portfolio Services Ltd ABN 73 095 055 208, (the Debit User) *you* have authorised by requesting a *direct debit request*.

**you** and **your** means the customer who has signed or authorised by other means the *direct debit request*.

**your financial institution** means the financial institution nominated by *you* on the DDR at which the *account* is maintained.

## 1. Debiting your account

1.1 By signing a *direct debit request* or by providing us with a valid instruction, *you* have authorised *us* to arrange for funds to be debited from *your account*. You should refer to the *direct debit request* and this *agreement* for the terms of the arrangement between *us* and *you*.

1.2 We will only arrange for funds to be debited from your account as authorised in the *direct debit request*.

**or**

We will only arrange for funds to be debited from *your account* if we have sent to the address nominated by *you* in the *direct debit request*, a billing advice which specifies the amount payable by *you* to *us* and when it is due.

1.3 If the *debit day* falls on a day that is not a *banking day*, we may direct *your financial institution* to debit *your account* on the following *banking day*. If you are unsure about which day *your account* has or will be debited you should ask *your financial institution*.

## 2. Amendments by us

We may vary any details of this *agreement* or a *direct debit request* at any time by giving you at least fourteen **(14) days written notice**.

## 3. Amendments by you

You may change,<sup>1</sup> stop or defer a *debit payment*, or terminate this agreement by providing us with at least 2 days notification by: updating *your account* online at [panorama.com.au](http://panorama.com.au)

**or**

telephoning us on 1300 881 716 during business hours;

**or**

arranging it through *your own* financial institution, which is required to act promptly on *your instructions*.

## 4. Your obligations

4.1 It is *your* responsibility to ensure that there are sufficient clear funds available in *your account* to allow a *debit payment* to be made in accordance with the *direct debit request*.

4.2 If there are insufficient clear funds in *your account* to meet a *debit payment*:

- (a) *you* may be charged a fee and/or interest by *your financial institution*;
- (b) *you* may also incur fees or charges imposed or incurred by *us*; and
- (c) *you* must arrange for the *debit payment* to be made by another method or arrange for sufficient clear funds to be in *your account* by an agreed time so that we can process the *debit payment*.

<sup>1</sup> Note: in relation to the above reference to 'change', your financial institution may 'change' your debit payment only to the extent of advising us, BT Portfolio Services Ltd, of your new account details.

# Direct Debit Request Service Agreement

4.3 *You should check your account statement to verify that the amounts debited from your account are correct.*

## 5. Dispute

5.1 *If you believe that there has been an error in debiting your account, you should notify us directly on 1300 881 716 GPO Box 2861 Adelaide SA 5001 and confirm that notice in writing with us as soon as possible so that we can resolve your query more quickly. Alternatively you can take it up directly with your financial institution.*

5.2 *If we conclude as a result of our investigations that your account has been incorrectly debited we will respond to your query by arranging for your financial institution to adjust your account (including interest and charges) accordingly. We will also notify you in writing of the amount by which your account has been adjusted.*

5.3 *If we conclude as a result of our investigations that your account has not been incorrectly debited we will respond to your query by providing you with reasons and any evidence for this finding in writing.*

## 6. Accounts

*You should check:*

- (a) *with your financial institution whether direct debiting is available from your account as direct debiting is not available on all accounts offered by financial institutions;*
- (b) *your account details which you have provided to us are correct by checking them against a recent account statement; and*
- (c) *with your financial institution before completing the direct debit request if you have any queries about how to complete the direct debit request.*

## 7. Confidentiality

7.1 *We will keep any information (including your account details) in your direct debit request confidential. We will make reasonable efforts to keep any such information that we have about you secure and to ensure that any of our employees or agents who have access to information about you do not make any unauthorised use, modification, reproduction or disclosure of that information.*

7.2 *We will only disclose information that we have about you:*

- (a) *to the extent specifically required by law; or*
- (b) *for the purposes of this agreement (including disclosing information in connection with any query or claim).*

## 8. Notice

8.1 *If you wish to notify us in writing about anything relating to this agreement, you should write to:*

*GPO Box 2861  
Adelaide SA 5001*

8.2 *We will notify you by sending a notice in the ordinary post to the address you have given us in the direct debit request.*

8.3 *Any notice will be deemed to have been received on the third banking day after posting.*

[panorama.com.au](http://panorama.com.au)

 **BT Panorama**



Call our contact centre on  
1300 881 716



Email a query to  
[enquiry@panorama.com.au](mailto:enquiry@panorama.com.au)



GPO Box 2861  
Adelaide SA 5001